

Message Text

UNCLASSIFIED

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43

ACTION EUR-12

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P R 181150Z APR 75

FM AMEMBASSY BONN

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 9492

USMISSION NATO BRUSSELS PRIORITY

UNCLAS BONN 06295

FOR BIC, OFFICE OF FOREIGN SALES - STUMP

E.O. 11652: N/A

TAGS: BEXP, NATO, GW

SUBJ: TRADE OPPORTUNITY: REPORTING OF NATO TENDERS

REF: A) BONN 5984, 5985, 5986; B) STATE 88427

1. WE GREATLY APPRECIATE THE QUICK AND PRODUCTIVE RESPONSE TO OUR REQUEST TO SEEK POTENTIAL BIDDERS FOR THE NATO INFRASTRUCTURE PROJECTS OUTLINED IN THE BONN REFTELS. PLEASE ASK THE THREE INTERESTED FIRMS YOU LISTED TO COMPLETE THE APPLICATION FORMS AND FORWARD THEM WITH PROOF OF THEIR REMITTANCES TO BUNDESAMT FUER GEWERBLICHE WIRTSCHAFT, 6 FRANKFURT/MAIN, BOCKENHEIMER LANDSTRASSE 38. POSTFACH 2411 AS SOON AS POSSIBLE. WE WILL INFORM THE GERMAN AUTHORITIES OF THE NAMES OF THE THREE FIRMS AND TELL THEM THAT APPLICATIONS WILL BE RECEIVED SHORTLY.

2. UNCLEAR FROM YOUR CABLE THAT US NATO BRUSSELS WAS AN ADDRESSEE. IF NOT, SUGGEST YOU REPEAT YOUR CABLE TO THE MISSION ASAP. PLEASE ALSO NOTE THAT CORRECT TAG FOR FRG IS GW NOT GE. HILLENBRAND

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